



# Shikha Yadav

Deputy Manager

## Profile

Professional responsible for implementing effective marketing strategies with a strong background in sales and management with three years plus experience in the field.

## Employment History

### Deputy manager at Max Life Insurance Co., Mumbai

January 2021 — July 2023

- Working as deputy manager (service to sales)
- Got promoted with multiple achievements over the years by excelling at the designated role.
- Acquiring new business for the company with more than 100% of the expected target.
- Ability to manage the financial portfolio of the clients.

### Relationship Manager at Edelweiss Tokio Life, Ahmedabad

November 2020 — December 2020

- Worked in the field of Insurance direct marketing.

### Relationship Officer(Liabilities) at Fincare Small Financial Bank, Anand

April 2019 — December 2019

- Worked as a relationship officer(Liabilities).
- Expert in selling multiple products.

## Education

### Master of Commerce( Advance Accounting), Sardar Patel University,, Anand, Gujarat

June 2018 — May 2020

### B.Com Honours in International Accounting, Sardar Patel University,, Anand, Gujarat

June 2014 — May 2018

### 10th , 12th, Kendriya vidyalaya delhi cantt, Delhi

2014

## ★ Declaration

I hereby declare that all the information furnished above is complete and correct to the best of my knowledge and in the unlikely event of any information being found false or incorrect, my candidature is liable to be canceled.

## Details

Pune

India

9265391915

[shikha23yadav@gmail.com](mailto:shikha23yadav@gmail.com)

## Links

<https://www.linkedin.com/in/shikha-yada>

## Skills

Ability to Work in a Team and open to learn new ideas

Ability to Work Under Pressure efficiently.

Ability of planning, organizing and negotiating

Self motivated, well organised excellent problem solving and decision making

Expert in maintaining customer relation and customer handling

## Languages

English

Hindi

## Hobbies

Traveling, Watching Movies, Badminton